

Mike Smith, M.D., Ph.D., MBA

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Strategy Advisor, Healthcare and Bio-Medical/Biotech

Technical & Operational Leadership | New Venture Management | Restructuring Operations

High-Impact Executive Leader with 20+ years of experience and a background in personalized/precision medicine in biotech and pharma. Experience in building operational infrastructures, implementing standard processes, and identifying opportunities for operational improvement. Ability for devising process improvement strategies, managing operational budgets, and leading large-scale teams. Excel in identifying project requirements, overseeing large-scale deliverables, and working effectively in multicultural environments

KEY COMPETENCIES

Executive Operations Management • R&D Strategy Development • Medical & Healthcare Trend Research • Risk Management
Strategic Transformation • Project Management • Creative-Thinking/Problem Solving • Data-Driven Decision Making
Budget Development • Identifying Project Requirements • Contract Management • Fluent, French, English, Arabic

SNAPSHOT OF CAREER HIGHLIGHTS

START-UP OPERATIONS | Led the set-up/management of ABC Biobank along with the initiation of the ABC genome project

IDENTIFYING COST SAVINGS | Streamlining budget operations, operations and Demonstrated background in identifying operational inefficiencies and creating solutions, resulting in the reduction of costs by up to 13MM QAR

EXECUTIVE LEADERSHIP | Experienced in leading all operations for global organizations within several industries with a strong ability in building effective teams and defining long-term growth strategies

CHANGE MANAGEMENT/TRANSFORMATION | Proven strengths in identifying areas of operational weakness and implement more streamlined processes using appropriate industry methodologies

PROFESSIONAL EXPERIENCE

ABC Foundation | Doha, Qatar

June 2012-Present

Strategy Advisor, Healthcare (2018-Present)

Strategy Lead, Healthcare, and Biomedical (2016-2018)

Executive Leader within a non-profit organization that employs over 16,000 individuals and is focused on education, research, and the economic development of Qatar. Tasked with defining strategies within the R&D division in addition to working closely with internal and external stakeholders. Support country-wide research efforts through participation aligning country wide biomedical research, and the creation of a strategy aimed at reducing operational gaps and redundancies. Organize and facilitate cross-pillar discussions to address various global health issues, assist in collaboration projects, and evaluate R&D proposals.

- As a Company Chairman, led the planning and execution of a project aimed at restructuring ABC Health Bank, resulting in a reduction in the yearly budget by factor 6
- Led various change management projects such as: ABC Health Bank strategic revision, robotic surgery center operations transfer, and Qatar Cardiovascular Research Center Restructuration
- Conducted the restructuring of Qatar cardiovascular Research Center, while preserving assets and key personnel

Managing Director, Qatar Biobank (2013-2016)

Oversaw the pilot phase of the ABC Biobank project in conjunction with ABC College with an ultimate goal of reaching a steady state phase and recruiting the majority of the adult population (60k-80k individuals). Reviewed and restructured operational budgets, negotiated contracts, and maintained positive rapport with key individuals such as the ABC Medical Corporation, ABC Foundation, ABC University, and Supreme Council of Health.